



**CALL:** (012) 348 1193  
**MAIL:** verifications@a-o-s.co.za

**B-BBEE VERIFICATION AGENCY**

*Broad-Based Black Economic Empowerment  
Verification Certificate*

**LALELA LOGISTICS (PTY) LTD  
t/a A&I SHEETING ERECTORS**

**Certificate No: QSE2798-V1/AOSMP263.1**

**Registration No:** 2005/038315/07  
**Vat No:** 4580228916  
**Address:** 2 Klein Street  
Rouxville  
Orange Grove  
2119

**Verification standard applied:** Amended Construction Sector Charter - Contractors  
**Issue of the rating standard applied:** Section 9 of the B-BBEE Amendment Act 46 of 2013  
**Scorecard Applied:** Qualifying Small Enterprise Scorecard  
**Size of the enterprise:** Turnover between R 10 million and R 50 million

Element	Weighting	Score
Ownership	30 points	0.00
Management Control	20 points	12.00
Skills Development	26 points	23.08
Preferential Procurement and Supplier Development	29 points	15.70
Socio-Economic Development	5 points	5.00
<b>Overall Score</b>	<b>110 points</b>	<b>55.78</b>
<b>Level of Compliance Obtained</b>		<b>8.00</b>

**Discounted Level:** Yes  
**B-BBEE procurement recognition level:** 10%  
**Black Ownership:** 0.00%  
**Black Women Ownership:** 0.00%  
**Black Designated Group Ownership:** 0.00%  
**Empowering Supplier (Yes/No):** Yes  
**Modified Flow Through Principle applied:** No  
**Financial Year Measured:** February'19  
**Date of Issue:** 03 March 2020  
**Date of Expiry:** 02 March 2021

This verification certificate and the verification report are based on information provided to Accountants-on-site (Pty) Ltd and represent an independent opinion based on the verification and analysis completed by Accountants-on-site (Pty) Ltd. The calculation of the scores has been determined in accordance with the Department of Trade and Industry's Construction Sector Code on Broad Based Black Economic Empowerment, Gazette 41287 as gazetted on 01 December 2017.

Cornelius J. van Dyk  
Accountants-on-site (Pty) Ltd



BVA197

Name of Measured Entity:  
 Certificate number:  
 SANAS Accreditation No:  
 B-BBEE analyst:  
 Technical signatory:

LALELA LOGISTICS (PTY) LTD  
 QSE2798-V1/AOSMP263.1  
 BVA197  
 Juvan Fraser  
 Cornelius J. van Dyk



**STATEMENT 100: MEASUREMENT OF THE OWNERSHIP ELEMENT**

Weighting Points	Criteria	Weighting Points	Compliance Target	Score
27	<b>1.1. VOTING RIGHTS</b>			
	1.1.1. Exercisable Voting rights in the Entity in the hands of Black people	5.5	25.00%	0.00
	1.1.2. Exercisable Voting Rights in the Enterprise in the hands of Black women	2	10%	0.00
	<b>1.2. ECONOMIC INTEREST</b>			
	1.2.1. Economic Interest in the entity to which Black people are entitled	5.5	25.00%	0.00
	1.2.2. Economic Interest in the entity to which Black women people are entitled	2	10%	0.00
	1.2.3. Economic Interest of Black New Entrants or Black Designated Groups	7	10%	0.00
	<b>1.3. REALISATION POINTS</b>			
	1.3.1. Net Value	5	Annexure CSC100 ( E)	0.00
3	<b>1.4. BONUS POINTS</b>			
	1.4.1. Exercisable voting rights and Economic Interest to which black people are entitled	1.5	40%	0.00
	1.4.2. Exercisable voting rights and Economic Interest to which black women are entitled	1.5	12.5%	0.00
<b>Total</b>		<b>30</b>		<b>0.00</b>

**STATEMENT 200: MEASUREMENT OF THE MANAGEMENT CONTROL ELEMENT**

Weighting Points	Criteria	Weighting Points	Compliance Target	Score
20	<b>2.1. EXECUTIVE MANAGEMENT</b>			
	2.1.1. Black executive Management as a percentage of all executive management	5	50%	0.00
	2.1.2. Black female executive Management as a percentage of all executive management	2	20%	0.00
	<b>2.2. SENIOR AND MIDDLE MANAGEMENT</b>			
	2.2.1 Black employees in Senior management as a percentage of all Senior management	6	20%	6.00
	2.2.2 Black female employees in Senior management as a percentage of all Senior management	2	10%	2.00
	<b>2.3. JUNIOR MANAGEMENT</b>			
	2.3.1 Black employees in Junior Management as a percentage of all Junior Management.	4	40%	4.00
	2.3.2 Black female employees in Junior management as a percentage of all Junior Management.	1	20%	0.00
<b>Total</b>		<b>20</b>		<b>12.00</b>

Name of Measured Entity: LALELA LOGISTICS (PTY) LTD  
Certificate number: QSE2798-V1/AOSMP263.1  
SANAS Accreditation No: BVA197  
B-BBEE analyst: Juvan Fraser  
Technical signatory: Cornelius J. van Dyk



**STATEMENT 300: SKILLS DEVELOPMENT ELEMENT**

Weighting Points	Criteria	Weighting Points	Compliance Target	Score
<b>3.1. SKILLS DEVELOPMENT EXPENDITURE ON ANY PROGRAMME SPECIFIED IN THE LEARNING PROGRAMME MATRIX (LPM)</b>				
26	3.1.1. Skills development expenditure on learning programmes specified in the learning programme matrix for black people as a percentage of leviable amount	14	1.5%	13.08
	3.1.2. Skills development expenditure on learning programmes specified in the learning programme matrix for black management (executive, senior and middle management) as a percentage of total skills development expenditure of the measured entity on black people	7	25%	7.00
	3.1.3. Skills development expenditure on learning programmes specified in the learning programme matrix for black people with disabilities as a percentage of total skills development expenditure of the measured entity on black people	3	3.0%	3.00
<b>3.2. BONUS POINTS</b>				
	3.2.1. Number of black people absorbed by the measured entity at the end of the learning programme	1	100%	0.00
	3.2.2. Number of Black Employees that are registered successfully as a candidate or professional with industry professional registration bodies as a percentage of all employees registered	1	50%	0.00
<b>Total</b>		<b>26</b>		<b>23.08</b>

**STATEMENT 400: MEASUREMENT OF THE PREFERENTIAL PROCUREMENT AND SUPPLIER DEVELOPMENT ELEMENT**

Weighting Points	Criteria	Weighting Points	Compliance Target	Score
<b>4.1. PREFERENTIAL PROCUREMENT</b>				
29	4.1.1. B-BBEE Procurement Spend from all Empowering Suppliers as a percentage of Total Measured Procurement Spent.	13	60%	6.28
	4.1.2. B-BBEE Procurement Spent from Empowering Suppliers that are at least 51% black owned as a percentage of Total Measured Procurement Spend.	5	17.5%	1.73
	4.1.3. B-BBEE Procurement Spent from Empowering Suppliers that are at least 35% black women owned as a percentage of Total Measured Procurement Spend.	4	7.5%	0.68
<b>4.2. SUPPLIER DEVELOPMENT CONTRIBUTIONS</b>				
	4.2.1. Annual value of all qualifying Supplier development contributions made by the measured entity as a percentage of the Target	7	1% of NPAT	7.00
<b>Total</b>		<b>29</b>		<b>15.70</b>

**STATEMENT 500: MEASUREMENT OF THE SOCIO-ECONOMIC DEVELOPMENT ELEMENT**

Weighting Points	Criteria	Weighting Points	Compliance Target	Score
3	5.1. Annual value of all Socio-Economic Development Contributions and Qualifying Socio-Economic Development Contributions made by the Measured Entity as a percentage of the target.	3	1% of NPAT	3.00
<b>Bonus Points</b>				
2	5.2. The portion of qualifying socio-economic contributions above spend Communities with Limited Services	2	50% of Target Above	2.00
<b>Total</b>		<b>5</b>		<b>5.00</b>